

Michael Bourque, CEO
Canadian Real Estate Association
200 Catherine St.
Ottawa, ON K2P 2K9

sent via email: mbourque@crea.ca
cc: Larry Cerqua, 2023 CREA Chair

June 27, 2023
RE: Openn Offers

Dear Michael Bourque,

On behalf of AREA and the 10 local Alberta Boards/Associations, I wish to express our concern that CREA plans to launch Openn in Alberta. We feel that every Board/Association has clearly told CREA that Openn is not a service that is wanted or welcomed in Alberta.

In our joint meeting with Openn and Rob Reynar on May 10, 2022, we received assurance from Mr. Reynar that further consultation and collaboration with Alberta Boards/Associations would be completed before CREA took any action regarding Openn in our province.

We do not support Openn being offered in Alberta, nor do we appreciate CREA going around the provincial association to work directly with the provincial regulatory body. We would not presume to meddle with the federal government or federal regulators without guidance and endorsement from CREA. We expect the same courtesy be extended to us within our cooperative system.

We ask that you immediately remove Openn from the list of products and services CREA offers to our joint membership in Alberta and cease any conversations with our regulatory body that do not involve AREA.

We look forward to a more cooperative relationship in the future.

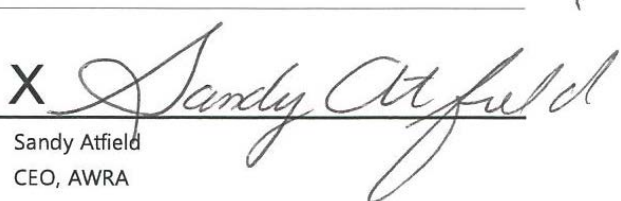
Sincerely,

X



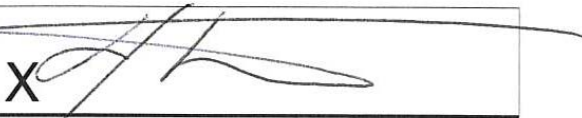
Brad Mitchell
CEO, AREA

X



Sandy Atfield
CEO, AWRA

X



Larry Westergard
CEO, CARA

X



Alan Tennant
CEO, CREB

X *Kate Bailey*

Kate Bailey
CEO, FMREB, GPAAR, RALD and RASCA

X *Cathy Maxwell*

Cathy Maxwell
CEO, LDAR

X *RBray*

Randeen Bray
CEO, MHREB

X *Darla Lindbjerg*

Darla Lindbjerg
CEO, RAE